

Records Set at Eastern Fall Hunter Sale 2000

Records were set in nearly every statistical category at the Eastern Fall Hunter Sale. New same auction records were set across the board with the largest increase coming in the price of the high selling horse, up sixty one percent (61%). *"This was the best Eastern Fall Hunter Sale we have ever had. The quality horses drove this market"* said Tim Jennings, Vice President of Professional Auction Services, Inc.

The sale was led by a consignment from Sunset Farm, Inc. in Vincetown, New Jersey. The three horses sold by Sunset Farm sold for an average price of \$11,833 per horse. "This was an excellent group of horses," said Jennings. "They were all at least 16.2 hands, all had papers and they were all well prepared and presented." Sunset Farm sold the three high selling horses at the sale. "This market will pay good prices for quality horses. Our challenge is to prove to people that these auctions are a great marketing tool. Sellers know when they will get a solid offer for their horse and they know how much commission they will pay."

The average sale price for the has risen at an annualized rate of fourteen percent (14%) a year since the first Eastern Fall Hunter Sale in 1996.

The Eastern Fall Sale was produced by Professional Auction Services, Inc. of Leesburg, Virginia. Professional Auction Services, Inc. was founded in 1978 by Mike Jennings and Tim Jennings and has managed over 160 Horse Auctions with sales of nearly \$70,000,000.00. Auctioneers for the Sale were Mike Jennings and Tim Jennings of Professional Auction Services, Inc.

For complete results and further information contact Professional Auction Services, Inc. at (800) 240-7900.

Eastern Fall Hunter Sale	2000	Increase from 1999
Gross	\$163,775	12%
Average	\$2,127	7%
# Sold	77	4%
# NS	27	Decreased -4%
Top Ten Average	\$6,659	30%
Total # Cataloged	118	8%
High Seller	\$14,500	61%

High Selling Horses

High Selling Horse - Hip # 328

Gold Shadow HB - \$14,500

6 year old Canadian Mare

Seller: Sunset Farm, Inc.
Buyer: Nancy B Terry

High Selling Gelding - Hip # 350

Lanzaro de Beaupre - \$11,000

9 year old Holsteiner Gelding

Seller: Sunset Farm, Inc.
Buyer: Pamela Brown

Hip # 339

Iris HB - \$10,000

6 year old Holsteiner Mare

Seller: Sunset Farm, Inc.
Buyer: Diane Barna

Hip # 341

Lollypop

6 year old AQHA Mare \$5,700

Seller: Richard Frantz
Buyer: Lauren Kasnet

Eastern Fall Hunter Sale - Breakdown of Averages

	Gross	Average	High Seller	Low Seller	# Sold	# Not Sold	# Out	% sold
All Horses.....	\$163,775.....	\$2,127.....	\$14,500.....	\$325.....	77.....	27.....	14.....	74%
Weanlings.....	\$2,000.....	\$667.....	\$800.....	\$500.....	3.....	0.....	1.....	100%
Yearlings.....	\$10,475.....	\$1,496.....	\$3,100.....	\$675.....	7.....	4.....	0.....	64%
2 Year Olds.....	\$13,525.....	\$1,932.....	\$4,000.....	\$400.....	7.....	4.....	1.....	64%
3 Year Olds.....	\$11,725.....	\$1,466.....	\$7,900.....	\$325.....	8.....	6.....	5.....	57%
4 Years & Older.....	\$126,050.....	\$2,424.....	\$14,500.....	\$450.....	52.....	13.....	7.....	80%

	Gross	Average	High Seller	Low Seller	# Sold	# Not Sold	# Out	% sold
All Horses.....	\$163,775.....	\$2,127.....	\$14,500.....	\$325.....	77.....	27.....	14.....	74%
ALL Mares.....	\$68,150.....	\$2,198.....	\$14,500.....	\$400.....	31.....	13.....	5.....	70%
Stallions.....	\$3,550.....	\$1,775.....	\$2,750.....	\$800.....	2.....	1.....	2.....	67%
Geldings.....	\$92,075.....	\$2,093.....	\$11,000.....	\$325.....	44.....	13.....	7.....	77%

Eastern Fall Hunter Sale - Results

Hip..	Horse.....	Age.....	Sex.....	Price..	NS..	NS Price.	Out...	Buyer
301...	Bandit.....	8...	Gelding.....	\$675.....				CHARLOTTE ENGLISH
302...	Barbardara.....	11...	Gelding.....	\$775.....				RALPH MANUEL
303...	BD Livin On Luv.....	1.....	Mare.....	\$875.....				THOMAS S HANNAH
304...	BH Lippitt Rebel's Rose....	4.....	Mare.....		NS.....	\$400.....		
305...	Blessed Assurance.....	2.....	Mare.....		NS.....	\$2,500.....		
306...	Charanne Lucky.....	6...	Gelding.....	\$5,150.....				Strain Family Horse Farm
307...	Brownie.....	2...	Gelding.....	\$4,000.....				JAMES & CHELSIE STORAGE
308...	Cally.....	14.....	Mare.....		NS.....	\$1,500.....		

Hip	Horse	Age	Sex	Price	NS	NS Price	Out	Buyer
309	Catch Me In Trouble	2	Gelding		NS	\$3,200		
310	Chactaw Maiden	5	Mare	\$1,550				LISA PEROZZI
311	Chester	3	Gelding		NS	\$7,600		
312	Cody	0	Stallion				Out	
313	Cool Breeze	7	Gelding	\$2,250				BRAD HOPKINS
314	Cruise Along	12	Gelding				Out	KEITH W MALBAURN
315	Czar	11	Gelding	\$1,300				JAMES & CHELSIE STORAGE
316	Dakota	3	Gelding	\$425				CRYSTAL PICKETT
317	Touch Of Color	8	Mare		NS	\$2,500		
318	Jazzy Hat	8	Gelding	\$5,000				KATHERINE LINDSEY
319	Docs Sugar Buzz	2	Mare		NS	\$650		
320	Dondeys Lil Jet	5	Gelding		NS	\$2,700		
321	East Of Eden	5	Mare	\$1,500				REGINA OWENS HALL
322	Ebony's Rising Star	0	Stallion	\$800				ANN WALLACE-MARTIN
323	Verses Impressem	0	Mare	\$500				MISSY GIESLER
324	Earth Quake	4	Gelding	\$2,000				MINDY CHERNOFF
325	Gents Little Kid	15	Mare	\$1,000				SAL PILEGGI
326	He's A Jim Dandy	3	Gelding		NS	\$850		
327	Dancing For Missy	11	Mare	\$775				KEITH W MALBAURN
328	Gold Shadow HB	6	Mare	\$14,500				NANCY B TERRY
329	Dressed For Success	2	Gelding	\$2,500				PEGI LONGEN
330	Hopscotch	10	Gelding	\$2,000				REGINA OWENS HALL
331	Huck Finn	7	Gelding		NS	\$4,500		
332	Hunk Of Burning Love	10	Gelding	\$3,550				DEBBIE WILSON
333	Itsajewel	8	Mare	\$525				LISA PEROZZI
334	Joe Camel	7	Gelding	\$2,150				GREG RHOADES
335	Hindsight	3	Gelding	\$1,250				SARA E KELLER
336	"King Of Diamonds"	1	Gelding	\$925				KRISTY PULLO
337	Kyleigh Boy	5	Gelding	\$3,950				ROSE WATT
338	Desse's Babe	3	Gelding	\$800				KATIE STEWART
339	Iris HB	6	Mare	\$10,000				DIANE BARNA
340	Wellington	8	Gelding	\$1,450				PAMELA BROWN
341	Lollypop	6	Mare	\$5,700				LAUREN KASNET
342	Mams Down And Out	1	Gelding		NS	\$600		
343	Midnight Dancer	1	Gelding		NS	\$925		
344	Miss Staretta Dee	4	Mare	\$2,200				VICTORIA P CRAMER
345	Mocha Advantage	2	Mare	\$700				LARRY FAVORITE
346	Honeybun	11	Mare	\$900				ELIZABETH ROBERTS
347	Northwind Williams	3	Gelding	\$3,000				HANK BROOKS
348	Oreo	6	Gelding	\$1,000				CHARLES & DENISE DUVALL
349	Eddie	1992	Gelding	\$450				DAVID A MULCRONE
350	Lanzaro de Beaupre	9	Gelding	\$11,000				PAMELA BROWN
351	Peppermint Patty	11	Mare	\$900				DOUGLAS S GORDON
352	Miss Country Pine	6	Mare		NS	\$525		
353	Price Of Trouble	2	Gelding	\$3,900				DEBBIE MUHLIG
354	Rain	8	Gelding	\$850				HOPE K BRATTON
355	Rambolina	10	Mare	\$800				ELIZABETH ROBERTS
356	Riddle Me That	1	Gelding	\$675				PEARL MC NEAL
357	JD's Best Seller	4	Mare		NS	\$725		
358	Roanie Pony	8	Gelding	\$650				RONNIE THOMAS
359	Russian Man	1	Gelding	\$3,100				DIANE FISHER / LAURA MAZUR
360	So Fresh	13	Mare	\$2,800				BEVERLY E SAAR
361	Song Girl	3	Mare				Out	
362	Sunshine In My Soul	0	Mare	\$700				TIFFANY CYPRICH
363	Sweetheart Rose	10	Mare	\$900				DEBORAH A WHITEMAN
364	Tom's Pride	3	Mare				Out	
365	Too Tall	1	Stallion		NS	\$325		

Hip	Horse	Age	Sex	Price	NS	NS Price	Out	Buyer
366	Top Of The Chart	11	Gelding	\$2,750				JANEEN D WATSON
367	Riddle Me This	1	Gelding	\$1,150				CRYSTAL PICKETT
368	Triakaidekaphobia	2	Mare	\$400				LISA PEROZZI
369	Teak Boy	1	Stallion	\$2,750				SARA E KELLER
370	Vern	2	Stallion				Out	
371	Wedding Blues	5	Mare	\$1,850				BARBARA LESE
372	Warwick	8	Gelding	\$1,700				BRANDI WILLIAMS
373	Windancer's Synbad	3	Gelding	\$325				LISA PEROZZI
374	Aero	4	Mare				Out	
375	Annavee	3	Mare	\$4,600				JAMES & CHELSIE STORAGE
376	Array Investment	3	Gelding		NS	\$7,000		
377	Artie	2	Gelding	\$1,600				DEBBIE MUHLIG
378	Baby Face	3	Gelding				Out	
379	Beanie	8	Gelding		NS	\$725		
380	Blaze	15	Gelding	\$1,425				TRINA THOMPSON
381	By The Bay	12	Gelding	\$4,550				REGINA OWENS HALL
382	Captain Kangaroo	10	Gelding	\$1,350				RICHARD FRANTZ
383	Charisma	12	Mare		NS	\$1,400		
384	Chessipeak	11	Mare	\$925				TONI BRIGGS
385	Chet	2	Gelding	\$425				LISA PEROZZI
386	Club Paradise	3	Gelding				Out	
387	Crisco	4	Gelding				Out	
388	Back Street Boy	9	Gelding	\$1,275				PATTY DAVIS
389	Dan Cin Angie	3	Mare		NS	\$3,700		
390	Dancing Home First	14	Mare	\$1,225				TOMMY TONGYAI
391	Diamond Cutter	11	Mare		NS	\$2,550		
392	Downfield Pass	3	Gelding				Out	
393	Freudig	5	Gelding		NS	\$24,500		
394	Geronimo	2	Gelding		NS	\$1,500		
395	GQ	8	Gelding	\$1,700				STRAIN FAMILY HORSE FARM
396	Holly To Meet You	3	Mare	\$475				ELIZABETH ROBERTS
397	Firestone Baby	4	Gelding				Out	
398	Inelucktability	10	Gelding		NS	\$5,700		
399	Kota Of Valkyrie	17	Gelding	\$1,100				CARL J DEVILLE
400	Opal	3	Mare		NS	\$2,400		
401	Peanut	3	Gelding				Out	
402	Sportin Empress	3	Mare	\$850				RONALD JOSEPH MORGAN
403	Pleasureable Quest	15	Mare		NS	\$1,750		
404	Princess Zena	6	Mare	\$925				RICHARD FRANTZ
405	Red Baron	12	Gelding	\$2,500				KATIE STEWART
406	Shannie's Song	9	Gelding	\$1,450				BRAD HOPKINS
407	Shezahelluvaride	6	Mare				Out	
408	Star Voyager	5	Gelding	\$2,500				GREG RHOADES
409	Super Fly	6	Mare	\$1,900				ANN MERRYMAN
410	Tony	1	Gelding	\$1,000				SHARON WIECIECH
411	Tootsieroll	10	Mare	\$4,800				KEN PERUCHI
412	Sportin Sportin	5	Mare	\$625				KEITH W MALBAURN
413	Z-Belle	3	Mare		NS	\$625		
414	A Super Tadpole	1	Gelding		NS			
415	Aint Misbehaving	10	Mare	\$550				SCOTT SELLERS
416	Absolutly Charming Belle	4	Mare	\$2,200				PEGI LONGEN
417	Aramis Rose	14	Mare				Out	
418	ACALLADE'S CAPP	9	GELDING	\$500				DAVID A MULCRONE